

# RFP-SCL-3212 SCORING

	POSSIBLE SCORE	Alstom	GE	OSI	Siemens	Ventyx
MEET MINIMUM REQUIREMENTS	Y/N	Y	Y	Y	Y	Y
MEET MANDATORY TECHNICAL REQUIREMENTS	Y/N	Y	Y	Y	Y	N
MANAGEMENT RESPONSE	10	4.6	5.0	5.0	5.0	N/A
TECHNICAL RESPONSE	40	34.4	34.9	37.7	35.2	N/A
PRICING RESPONSE	10	3.9	7.8	4.8	10.0	N/A
DEMONSTRATIONS	25	N/A	16.0	18.5	13.6	N/A
SITE VISITS & REFERENCE CHECKS	15	N/A	1.5	13.5	10.5	N/A
TOTAL SCORE	100	42.9	65.2	79.5	74.3	N/A

## RFP-SCL-3212 PRICING SCORES

	ALSTOM	GE	OSI	SIEMENS
Hardware Pricing	\$867,982.35	\$400,466.00	\$546,832.00	\$411,812.94
Base System Software	\$469,000.00	\$238,486.00	\$898,000.00	\$234,602.94
Third Party Software	\$0.00	\$145,795.00	\$5,750.00	\$114,116.28
Implementation Services	\$2,478,052.25	\$1,395,521.00	\$1,656,310.00	\$663,610.00
Selected Post Warranty Services (1 Year)	\$340,000.00	\$150,000.00	\$161,640.00	\$101,502.50
Customizations	\$1,050,817.00	\$110,905.00	\$566,000.00	\$353,852.06
Selected Options (None)	\$0.00	\$0.00	\$0.00	\$0.00
Live Training (Average Per Trainee)	\$2,600.81	\$1,360.34	\$1,671.43	\$1,384.17
<b>TOTAL</b>	<b>\$5,208,452.41</b>	<b>\$2,442,533.34</b>	<b>\$3,836,203.43</b>	<b>\$1,880,880.89</b>

