



June 10, 2014

TO: All RFP Responders

FROM: Jeremy Doane, Senior Buyer
City of Seattle Purchasing and Contracting
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SUBJECT: Intent to Award

REFERENCE: RFP-SCL-3212

The City has completed evaluation of the above referenced RFP. The City intends to award a contract to the highest scoring responsive and responsible vendor.

Open Systems International, Inc.

This letter does not constitute acceptance of a proposal or any agreement with the City of Seattle. No agreement will be final until the City of Seattle executes a blanket contract with the vendor.

Thank you for submission of your proposal for this solicitation. We appreciate your interest in doing business with the City of Seattle.

RFP-SCL-3212 SCORING

	POSSIBLE SCORE	Alstom	GE	OSI	Siemens	Ventyx
MEET MINIMUM REQUIREMENTS	Y/N	Y	Y	Y	Y	Y
MEET MANDATORY TECHNICAL REQUIREMENTS	Y/N	Y	Y	Y	Y	N
MANAGEMENT RESPONSE	10	4.6	5.0	5.0	5.0	N/A
TECHNICAL RESPONSE	40	34.4	34.9	37.7	35.2	N/A
PRICING RESPONSE	10	3.9	7.8	4.8	10.0	N/A
DEMONSTRATIONS	25	N/A	16.0	18.5	13.6	N/A
SITE VISITS & REFERENCE CHECKS	15	N/A	1.5	13.5	10.5	N/A
TOTAL SCORE	100	42.9	65.2	79.5	74.3	N/A