



City of Seattle

Edward B. Murray, Mayor

Finance and Administrative Services

Fred Podesta, Director

May 12, 2014

TO: All Bidders

FROM: Jeremy Doane, Senior Buyer
City of Seattle Purchasing and Contracting
Phone 206-684-4515; Fax 206-233-5155
jeremy.doane@seattle.gov

SUBJECT: Intent to Award

REFERENCE: RFP-FAS-3227

The City has completed evaluation of the above referenced RFP. The City intends to award a contract to the highest scoring responsive and responsible vendor.

ZyLAB

This letter does not constitute acceptance of a proposal or any agreement with the City of Seattle. No agreement will be final until the City of Seattle executes a blanket contract with the vendor.

Thank you for submission of your proposal for this solicitation. We appreciate your interest in doing business with the City of Seattle.

RFP-FAS-3227 FINAL SCORES

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System Costs w/o Hardware	\$219,800.00	\$111,912.54	\$1,000,332.00
Hardware	\$32,172.88	\$27,304.88	\$142,912.08
Service Costs	\$341,200.00	\$709,158.81	\$380,575.00
Training	\$30,000.00	\$15,520.00	\$20,000.00
Maintenance	\$401,929.00	\$4,909,258.47	\$1,951,569.00
TOTAL	\$1,025,101.88	\$5,773,154.70	\$3,495,388.08
TOTAL W/O NEARPOINT MIGRATION*	\$881,101.88	\$5,203,154.70	\$3,495,388.08
PRICING POINTS	200	33.9	50.4

Demonstration Points	186	200	317
Interview Points	50	22	74

TOTAL POINTS	436	256	441
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* The City has chosen to achieve NearPoint data migration through an additional procurement process

